Code: 17BA2T6

# I MBA - II Semester – Regular/Supplementary Examinations April 2019

#### ORGANIZATIONAL BEHAVIOUR

Duration: 3 hours Max. Marks: 60

### **SECTION - A**

# 1. Answer the following:

 $5 \times 2 = 10 M$ 

- a) Organizational goals.
- b) factors influencing perception.
- c) Johair window.
- d) Importance of listening.
- e) Nature of organization development.

## **SECTION – B**

# **Answer the following:**

 $5 \times 8 = 40 M$ 

2. a) Nature and scope of organizational behavior?

(OR)

b) What are the challenges and opportunities of organizational behavior?

3. a) Describe about perception and Explain factors influencing perception?

(OR)

- b) What are the characteristics of learning and explain the importance of learning theories to a classroom teacher?
- 4. a) Explain different styles of leaderships?

(OR)

- b) Explain about conflict resolution in groups and problem solving techniques?
- 5. a) Importance of listening and feedback in interpersonal communication.

(OR)

- b) Explain role of personality in organizational behavior.
- 6. a) What are the different types of organizational culture? Explain.

(OR)

b) What are the characteristics, nature and goals of organizational culture and development?

### **SECTION-C**

### 7. Case Study

 $1 \times 10 = 10 M$ 

Pramod is an engineer in a large design engineer office .He hails from a poor but disciplined family. The family has a rural back ground .For Pramod it was earn while you learn till he graduated himself with architecture as his major.

Pramod is intelligent and capable person .His boss wants to motivate him to be more independent in his work. The boss believes that this approach improve his performance, relive the boss from extra routine and give him more self confidence. However, the boss is not sure how to go about motivating Pramod to take initiative in his work

Question

- a) Find out the reasons for Pramod behavior.
- b) Explain how should the boss motivate Pramod.